

Garner Contract Management

Introduction

This case study of Garner Contract Management is based on a May 2020 survey of SonicWall customers by TechValidate, a 3rd-party research service.

“SonicWall SMA made it easy to expand work-from-home capacity. My organization uses it to allow employees remote access to their corporate workstations from anywhere at any time. During the COVID-19 restrictions, this proved invaluable to our organization, as we were able to scale up the number of remote users very quickly and cost-effectively.”

– Jeff Frantz, IT Manager, Garner Contract Management

Challenges

The medium-enterprise transportation services company deployed SonicWall Secure Mobile Access (SMA) because they faced challenges with connecting and securing work-from-home employees.

The company had evaluated Pulse Secure and Palo Alto Networks solutions before selecting SMA.

Use Case

Frantz agrees that SonicWall SMA is easy to deploy. Important features that the company considered when selecting SonicWall SMA include:

- Client/Clientless and Tunnel/Web SSL VPN
- Device VPN and Always-ON VPN
- Multifactor Authentication (MFA)
- Role-Based Access Control
- Advanced Endpoint Control
- Flexible Spike Licenses

Results

Frantz is extremely satisfied with SMA, and reports that SonicWall SMA is meeting or exceeding his performance and security expectations. He finds it is a secure, flexible and easy-to-use solution to help connect and secure remote workforces and work-from-home employees.

Using SMA, the company:

- Improved the efficiency of managing a globally distributed secure access infrastructure
- Simplified access control and gained single-pane-of-glass visibility
- Improved productivity 76-100%
- Met regulatory compliance standards
- Lowered total cost of ownership (TCO)
- Rapidly secured connections with an expanded at-home workforce

Company Profile

Company:
Garner Contract Management

Company Size:
Medium Enterprise

Industry:
Transportation Services

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across countless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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