

Flexible Business

Introduction

This case study of Flexible Business is based on a May 2019 survey of SonicWall Network Security customers by TechValidate, a 3rd-party research service.

“SonicWall makes things simple,” says Christopher Beck, IT Director. “My SonicWall TZ series firewalls are meeting or exceeding my performance and security expectations. I use them in different scenarios from everything from a stand-alone to a high availability pair.”

Challenges

The business challenges that led the company to evaluate and ultimately select SonicWall Network Security included:

- Enforcing a uniform advanced security platform across distributed sites
- Easing central management of firewalls across distributed sites
- Lowering total cost of ownership
- Consolidating security and networking features in a single solution
- Optimizing network security performance
- Providing greater scalability for network security
- Receiving satisfactory support and customer service

Types of cyberattacks that influenced their decision to purchase a SonicWall TZ firewall:

- Malware
- Ransomware
- Cryptojacking/cryptomining
- PDF & Office document threats
- Non-standard port attacks

Other firewalls considered prior to purchasing their SonicWall TZ firewalls:

- Cisco
- WatchGuard
- Sophos
- Barracuda

Use Case

The key features and functionalities of SonicWall TZ Series firewalls that the company applies include:

- Real-time Deep Memory Inspection (RTDMI)
- Reassembly-Free Deep Packet Inspection (RFDPI)
- Deep packet inspection of encrypted traffic (DPI SSL)
- Integrated VPN
- SD-WAN implementation

Results

The company is extremely satisfied with their TZ Series firewall. They feel strongly that their SonicWall TZ firewalls:

- Beat the competition in security effectiveness
- Provide the best security value
- Are easy to deploy and manage
- Have the networking features they need

Since deployment of their SonicWall solution, the company has gained:

- Improved overall system uptime
- Faster performance
- Compliance with regulatory standards

Company Profile

Company:
Flexible Business

Company Size:
Small Business

Industry:
Computer Services

About SonicWall Network Security

SonicWall has been fighting the cyber-criminal industry for over 25 years defending small, medium-size businesses and enterprises worldwide. Backed by research from the Global Response Intelligent Defense (GRID) Threat Network, our award-winning real-time breach detection and prevention solutions, coupled with the formidable resources of over 10,000 loyal channel partners around the globe, are the backbone securing more than a million business and mobile networks and their emails, applications and data.

Learn More:

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