SONICWALL NETWORK SECURITY CASE STUDY

Flexible Business

Introduction

This case study of Flexible Business is based on a May 2019 survey of SonicWall Network Security customers by TechValidate, a 3rd-party research service.

> "SonicWall makes things simple," says Christopher Beck, IT Director. "My SonicWall TZ series firewalls are meeting or exceeding my performance and security expectations. I use them in different scenarios from everything from a stand-alone to a high availability pair."

Challenges

The business challenges that led the company to evaluate and ultimately select SonicWall Network Security included:

- Enforcing a uniform advanced security platform across distributed sites
- Easing central management of firewalls across distributed sites
- Lowering total cost of ownership
- Consolidating security and networking features in a single solution
- Optimizing network security performance
- Providing greater scalability for network security
- Receiving satisfactory support and customer service

Types of cyberattacks that influenced their decision to purchase a SonicWall TZ firewall:

- Malware
- Ransomware
- Cryptojacking/cryptomining
- PDF & Office document threats
- Non-standard port attacks

Other firewalls considered prior to purchasing their SonicWall TZ firewalls:

- Cisco
- WatchGuard
- Sophos
- Barracuda

Use Case

The key features and functionalities of SonicWall TZ Series firewalls that the company applies include:

- Real-time Deep Memory Inspection (RTDMI)
- Reassembly-Free Deep Packet Inspection (RFDPI)
- Deep packet inspection of encrypted traffic (DPI SSL)
- Integrated VPN
- SD-WAN implementation

Results

The company is extremely satisfied with their TZ Series firewall. They feel strongly that their SonicWall TZ firewalls:

- Beat the competition in security effectiveness
- Provide the best security value
- Are easy to deploy and manage
- Have the networking features they need

Since deployment of their SonicWall solution, the company has gained:

- Improved overall system uptime
- Faster performance
- Compliance with regulatory standards

Company Profile

Company:
Flexible Business

Company Size:
Small Business

Industry:
Computer Services

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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