

# Fortune 500 Computer Services Company

## Introduction

This case study of a Fortune 500 computer services company is based on a May 2019 survey of SonicWall Network Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We bundle SonicWall appliances as part of our ClearPath solution. We count on the firewall features to secure access to our management LAN. Our SonicWall TZ series firewall is meeting or exceeding my performance and security expectations.” – Senior IT Architect, Fortune 500 Computer Services Company

## Challenges

Business challenges that led this Fortune 500 company to evaluate and ultimately select SonicWall Network Security included:

- Enforcing a uniform advanced security platform across distributed sites
- Lowering total cost of ownership
- Consolidating security and networking features in a single solution

Security challenges that the company needed to address included:

- Malware
- Side-channel attacks
- Non-standard port attacks

The company had also evaluated Cisco solutions before selecting a SonicWall solution.

## Use Case

Key features and functionalities of SonicWall Network Security were important for this Fortune 500 company in selecting their TZ included:

- Real-time Deep Memory Inspection (RTDMI)
- Deep packet inspection of encrypted traffic (DPI SSL)
- Zero-Touch Deployment

## Results

The surveyed company is very satisfied with their TZ Series firewall. They find that their SonicWall TZ solution:

- Provides the best security value
- Are easy to deploy and manage
- Have the networking features they need
- Beat the competition in security effectiveness

Operational benefits the company received following the deployment of their SonicWall included:

- Improved data protection of critical information
- Ability to meet regulatory compliance standards
- Lower total cost of ownership

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Fortune 500**

Industry:  
**Computer Services**

### About SonicWall Network Security

SonicWall has been fighting the cyber-criminal industry for over 25 years defending small, medium-size businesses and enterprises worldwide. Backed by research from the Global Response Intelligent Defense (GRID) Threat Network, our award-winning real-time breach detection and prevention solutions, coupled with the formidable resources of over 10,000 loyal channel partners around the globe, are the backbone securing more than a million business and mobile networks and their emails, applications and data.

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