

# Payne Group

## Introduction

This case study of Payne Group is based on an August 2019 survey of SonicWall NSa firewalls customers by TechValidate, a 3rd-party research service.

The Payne Group is increasing security by including a unified threat solution.

“We use 2 firewalls in a High Availability configuration at a central site to protect 13 of our automotive dealerships,” says Ken S., IT Director, Payne Group “My SonicWall NSa firewall is meeting or exceeding my performance and security expectations.”

## Challenges

The company had used or evaluated Barracuda before selecting their SonicWall NSa firewalls. They deployed SonicWall NSa firewalls because they were challenged with enforcing a uniform advanced security platform across distributed sites.

## Use Case

Integrated VPN was a feature of SonicWall NSa firewalls that was important in selecting their SonicWall NSa firewall.

## Results

The Payne Group is satisfied with their NSA Series firewall, and found that SonicWall NSa beat the competition in security effectiveness.

The company realized the following operational benefits following the deployment of their SonicWall NSa firewall:

- Improved overall system uptime
- Improved data protection of critical information
- Increased number of blocked attacks by 76-100% since deploying SonicWall NSa firewalls

### Company Profile

Company:  
**Payne Group**

Company Size:  
**Medium Enterprise**

Industry:  
**Retail**

### About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit [www.sonicwall.com](http://www.sonicwall.com) or follow us on Twitter, LinkedIn, Facebook and Instagram.

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