

Fortune Institute of International Business

Introduction

This case study of Fortune Institute of International Business is based on an August 2019 survey of SonicWall NSa firewalls customers by TechValidate, a 3rd-party research service.

“In all aspects, it provides security and availability of internet and Wi-Fi services,” says Naresh Sharma, System Administrator, Fortune Institute of International Business, one of the top MBA colleges in Delhi, India. “We use it as load balancing and site blocking and internet relaying. My SonicWall NSa firewall is meeting or exceeding my performance and security expectations.”

Challenges

The college deployed SonicWall NSa firewalls because they were challenged with lowering total cost of ownership.

Use Case

Single-pane-of-glass management and reporting (Capture Security Center) was crucial in selecting their SonicWall NSa solution.

Results

Sharma is extremely satisfied with their NSa Series firewall and found that SonicWall NSa beat the competition in security effectiveness.

Fortune Institute of International Business realized the following operational benefits following the deployment of their SonicWall NSa firewall:

- Improved the efficiency of a business process
- Reduced IT infrastructure costs
- Improved overall system uptime
- Faster performance
- Lowered total cost of ownership
- Increased number of blocked attacks by 76-100%

Company Profile

Company:
Fortune Institute of International Business

Company Size:
Small Business

Industry:
Educational Institution

About SonicWall NSa firewalls

SonicWall has been fighting the cyber-criminal industry for over 25 years defending small, medium-size businesses and enterprises worldwide. Backed by research from the Global Response Intelligent Defense (GRID) Threat Network, our award-winning real-time breach detection and prevention solutions, coupled with the formidable resources of over 10,000 loyal channel partners around the globe, are the backbone securing more than a million business and mobile networks and their emails, applications and data.

Learn More:

[SonicWall](#)