

# Whitlam Group

## Introduction

This case study of Whitlam Group is based on an August 2019 survey of SonicWall NSA firewalls customers by TechValidate, a 3rd-party research service.

“SonicWall NSa offers you a lot of bang for your buck,” says Frank Cusimano, Whitlam Group. “It gives us all the tools we need in one appliance.”

## Challenges

The medium-enterprise industrial manufacturer had tried Juniper before selecting their SonicWall solution.

They deployed SonicWall NSA firewalls because they were challenged with consolidating security and networking features in a single solution.

## Use Case

Single-pane-of-glass management and reporting (Capture Security Center) was a key feature in selecting their NSa solution.

## Results

Cusimano is extremely satisfied with their NSa Series firewall and finds it has the networking features they need. “My SonicWall NSa firewall is meeting or exceeding my performance and security expectations.”

The company achieved the following results with SonicWall NSa firewalls:

- Reduced IT infrastructure costs
- Delivered faster performance
- Improved data protection of critical information
- Met regulatory compliance standards
- Lowered total cost of ownership
- Increased number of attacks blocked

### Company Profile

Company:  
**Whitlam Group**

Company Size:  
**Medium Enterprise**

Industry:  
**Industrial Manufacturing**

### About SonicWall NSa firewalls

SonicWall has been fighting the cyber-criminal industry for over 25 years defending small, medium-size businesses and enterprises worldwide. Backed by research from the Global Response Intelligent Defense (GRID) Threat Network, our award-winning real-time breach detection and prevention solutions, coupled with the formidable resources of over 10,000 loyal channel partners around the globe, are the backbone securing more than a million business and mobile networks and their emails, applications and data.

Learn More:

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