

Whitlam Group

Introduction

This case study of Whitlam Group is based on an August 2019 survey of SonicWall NSA firewalls customers by TechValidate, a 3rd-party research service.

“SonicWall NSa offers you a lot of bang for your buck,” says Frank Cusimano, Whitlam Group. “It gives us all the tools we need in one appliance.”

Challenges

The medium-enterprise industrial manufacturer had tried Juniper before selecting their SonicWall solution.

They deployed SonicWall NSA firewalls because they were challenged with consolidating security and networking features in a single solution.

Use Case

Single-pane-of-glass management and reporting (Capture Security Center) was a key feature in selecting their NSA solution.

Results

Cusimano is extremely satisfied with their NSA Series firewall and finds it has the networking features they need. “My SonicWall NSA firewall is meeting or exceeding my performance and security expectations.”

The company achieved the following results with SonicWall NSA firewalls:

- Reduced IT infrastructure costs
- Delivered faster performance
- Improved data protection of critical information
- Met regulatory compliance standards
- Lowered total cost of ownership
- Increased number of attacks blocked

Company Profile

Company:
Whitlam Group

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across countless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com or follow us on Twitter, LinkedIn, Facebook and Instagram.

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