

# Infinigate Deutschland

## Introduction

This case study of Infinigate Deutschland is based on a December 2019 survey of SonicWall Cloud App Security customers by TechValidate, a 3rd-party research service.

“SonicWall Cloud App Security provides data security, advanced threat protection and compliance for the cloud,” says Michael Stefani, Distribution Professional at Infinigate Deutschland, a wholesale distribution company. “Our company has activated Cloud App Security to protect SaaS emails and apps.”

## Challenges

The organization had tried Microsoft Cloud App Security prior to selecting SonicWall Cloud App Security (CAS).

The challenge that most influenced their decision to deploy SonicWall Cloud App Security was advanced phishing attacks or business email compromise (BEC).

## Use Case

Key features and functionalities of SonicWall Cloud App Security that were important in selecting SonicWall Cloud App Security included:

- Unified solution to protect SaaS email and/or data within SaaS apps
- Seamless user experience
- Ability to extend security to the cloud
- Cloud-native email protection for Office 365 email or Gmail
- Data protection for SaaS apps such as OneDrive, SharePoint, Box or Dropbox
- Integration with SonicWall Capture Advanced Threat Protection (ATP) sandbox
- Capture Security Center as a ‘single pane of glass’ to manage multiple SonicWall products

## Results

Stefani is extremely satisfied with his experience using SonicWall Cloud App Security (CAS) and finds it includes the email security features they need.

“SonicWall Cloud App Security is meeting or exceeding my performance and security expectations.”

As a result, the surveyed company:

- Improved visibility/control of SaaS email and app threat landscape
- Met regulatory compliance standards
- Lowered total cost of ownership (TCO)

### Company Profile

Company:  
**Infinigate Deutschland**

Company Size:  
**Small Business**

Industry:  
**Wholesale Distribution**

### About SonicWall

SonicWall delivers Boundless Cybersecurity for the hyper-distributed era in a work reality where everyone is remote, mobile and unsecure. SonicWall safeguards organizations mobilizing for their new business normal with seamless protection that stops the most evasive cyberattacks across boundless exposure points and increasingly remote, mobile and cloud-enabled workforces. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit [www.sonicwall.com](http://www.sonicwall.com) or follow us on Twitter, LinkedIn, Facebook and Instagram.

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