

Savings & Loan Company

Introduction

This case study of a small business financial services company is based on a December 2019 survey of SonicWall Cloud App Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“SonicWall Cloud App Security has allowed our company to have transparency into our O365 deployment that other companies just don’t have in a package that is easy to deploy, manage, and supervise,” says the network administrator of this small business financial services company. “It has also allowed us to take advantage of our O365 deployment that we just would not have been able to do without this product.”

Challenges

The organization had previously tried Microsoft ATP before selecting SonicWall Cloud App Security (CAS). The challenge that most influenced their decision to deploy SonicWall Cloud App Security was protection against advanced phishing attacks or business email compromise (BEC).

“We decided to do a trial with SonicWall CAS due to the increased pressure from regulators and auditors that we have transparency into any cloud-based service,” says the network administrator. “We are in a heavily regulated environment and need to have transparency into everywhere we store our data. SonicWall allows us to do that.”

Use Case

Key features and functionalities of SonicWall Cloud App Security that were important in selecting SonicWall Cloud App Security include:

- Unified solution to protect SaaS email and/or data within SaaS apps
- Ability to extend security to the cloud
- Cloud-native email protection for Office 365 email or Gmail
- Data protection for SaaS apps such as OneDrive, SharePoint, Box or Dropbox
- Integration with SonicWall Capture Advanced Threat Protection (ATP) sandbox

Results

The surveyed network administrator is very satisfied with their experience using SonicWall Cloud App Security (CAS), and finds it includes the email, OneDrive and SharePoint security features they need.

“After rolling it out we immediately realized the potential of this product to ensure our data stayed safe in our O365 deployment. It is now something that I actively use daily,” he says. “It works great on allowing us to see who is logging into the system and who is changing files. It also allows us to take preventative measures as we have seen some of our staff attempt to be hacked from other countries. Seeing this allowed us to implement MFA on all accounts affected by these hacking attempts. It also does a great job stopping fishing and junk mail from getting to our users.”

The surveyed company achieved the following results with SonicWall Cloud App Security:

- Improved efficiency of threat response processes
- Improved visibility/control of SaaS email and app threat landscape
- Improved protection of critical information
- Met regulatory compliance standards
- Lowered total cost of ownership (TCO)

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Small Business

Industry:
Financial Services

About SonicWall Cloud App Security

SonicWall has been fighting the cybercriminal industry for over 28 years defending small and medium businesses, enterprises and government agencies worldwide. Backed by research from SonicWall Capture Labs, our award-winning, real-time breach detection and prevention solutions secure more than a million networks, and their emails, applications and data, in over 215 countries and territories. These organizations run more effectively and fear less about security.

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