

WESTERN NRG

MSSP leverages SonicWall to exceed customer expectations

Business need

Western NRG has provided connectivity solutions across North America for over a quarter century. As the technology landscape evolved, the company matured from simply connecting networks together to tightly securing them as well. And as threats themselves, too, have evolved, the company requires security solutions that keep their customers ahead of emerging and zero-day attacks.

Solution

SonicWall is Western NRG's exclusive internet security platform. The company's entire team is SonicWall-trained, and its technical engineers hold the highest level of SonicWall certification. Customer deployments leverage SonicWall next-generation firewalls, Email Security and Advanced Gateway Security Services, including Capture Advanced Threat Protection (ATP) sandboxing.

Results

"SonicWall has been at this for over 25 years, and their underlying technology is the best in the industry," says Zach Smith, Business Development Manager. "The Capture Security Center makes it much easier for us to troubleshoot and manage from a single console and lets us give our customers actionable details as their trusted advisor. We 100-percent recommend our customers use Capture ATP to block threats until verdict. To date, we've never had a customer that runs Capture ATP and used DPI-SSL for the inspection of encrypted traffic to experience a breach. Secondly, even if something makes it through and reaches an endpoint, the continuous behavior monitoring in Capture Client would stop threats before they execute. And with the rollback feature on Capture Client, our customers could go back to the last-known good state as if nothing ever happened. The overall benefit is that we can offer our customers this same high-end security at an affordable price point, whether they are a small business or corporate data center."

Benefits

- Industry-leading security technology
- Outstanding performance and throughput
- Single-pane-of-glass management and analytics

Solutions at a glance

- [Capture ATP](#)
- [Capture Client](#)
- [TZ firewalls](#)
- [NSa firewalls](#)
- [Email Security](#)
- [Advanced Gateway Security Service \(AGSS\)](#)

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"Capture ATP is a great value to our customers, and SonicWall's reporting helps us show them the huge amount of threats being blocked behind the scenes."

ZACH SMITH
BUSINESS DEVELOPMENT MANAGER

WESTERNNRG
TOTAL INTERNET SECURITY

CUSTOMER PROFILE

Company	Western NRG
Industry	Managed Security Services Provider (MSSP)
Country	United States
Website	www.westernnrg.com